

**WHEN BUSINESS NEVER WORKS IN SILO WHY SHOULD YOUR SOLUTION RESTRICT YOU?????**

Dynamic Data (iCRM) has helped many organizations streamline entire business processes and has allowed managements to focus on the growth of the business.

Height8 offers a robust and comprehensive CRM Platform that provides to Strategic decision makers the luxury of accurate and comprehensive data without wasting their time into running and monitoring the mundane operation of the organizations.



**Why is iCRM Comprehensive?**

- ✓ Time efficiency
- ✓ Display of quantitative data into visual forms (charts and graphs)
- ✓ Provides holistic solution encompassing all the business functions

**How do I benefit from iCRM**

- ✓ Multiple quarter presence through assess to converged information from all stakeholders - Customers, Employees, Vendors, Management.
- ✓ Deeper and broader presence in your business activity
- ✓ Reach to refined and analysed Information.
- ✓ Take prompt and data validated Decision.
- ✓ You become the virtual CEO
- ✓ 100% ROI JUSTIFICATION.

### *A Glimpse of what iCRM offers*

<ul style="list-style-type: none"> <li>✓ Task               <ul style="list-style-type: none"> <li>➤ Meeting / Appointment</li> <li>➤ Activities</li> <li>➤ Daily / Monthly Planner</li> </ul> </li> <li>✓ Sales Force Automation               <ul style="list-style-type: none"> <li>➤ Account</li> <li>➤ Contacts</li> <li>➤ Funnel / Lead / Opportunity</li> <li>➤ Sop Master</li> <li>➤ Sales Forecast</li> <li>➤ Forecast Summary</li> </ul> </li> <li>✓ Employee               <ul style="list-style-type: none"> <li>➤ Employee</li> <li>➤ Team</li> <li>➤ Role</li> </ul> </li> <li>✓ Marketing               <ul style="list-style-type: none"> <li>➤ Campaign</li> <li>➤ Campaign Type</li> <li>➤ Email                   <ul style="list-style-type: none"> <li>▪ Template</li> <li>▪ Opt-Out</li> <li>▪ Email Marketing</li> <li>▪ Auto Response</li> </ul> </li> <li>➤ SMS Template</li> </ul> </li> <li>✓ Inventory               <ul style="list-style-type: none"> <li>➤ Price Book</li> <li>➤ Product</li> <li>➤ Quotes</li> <li>➤ Invoice</li> <li>➤ Vendors</li> <li>➤ Inventory Template</li> <li>➤ Terms &amp; Condition</li> </ul> </li> <li>✓ Order               <ul style="list-style-type: none"> <li>➤ Purchase Order</li> <li>➤ Sales Order</li> </ul> </li> <li>✓ Project Management</li> <li>✓ Event               <ul style="list-style-type: none"> <li>➤ Event</li> <li>➤ Cost</li> <li>➤ Feedback</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>✓ Alert Management</li> <li>✓ Customer Care               <ul style="list-style-type: none"> <li>➤ Case Reason</li> <li>➤ Case</li> <li>➤ Knowledge base</li> </ul> </li> <li>✓ Workflow               <ul style="list-style-type: none"> <li>➤ Workflow Create</li> <li>➤ Progress Tracking</li> </ul> </li> <li>✓ My Home Setting</li> <li>✓ Data Administration               <ul style="list-style-type: none"> <li>➤ Import Data</li> <li>➤ Export Data</li> <li>➤ DeDuplicate</li> </ul> </li> <li>✓ Call Sync Log</li> <li>✓ BI               <ul style="list-style-type: none"> <li>➤ Graphs</li> <li>➤ Custom</li> <li>➤ Standard</li> <li>➤ Daily Report</li> <li>➤ Dashboard</li> </ul> </li> <li>✓ Inbox</li> <li>✓ Audit Search</li> <li>✓ Document Management               <ul style="list-style-type: none"> <li>➤ Folder Category</li> <li>➤ Location</li> <li>➤ Rack</li> <li>➤ Folder</li> <li>➤ Ftp Setting</li> </ul> </li> <li>✓ Other Modules / Features               <ul style="list-style-type: none"> <li>➤ System Administration</li> <li>➤ Multi Organization</li> <li>➤ Dual Currency</li> <li>➤ Chat</li> <li>➤ Sticky Notes</li> <li>➤ Tag</li> <li>➤ CTC</li> <li>➤ Recycle Bin</li> <li>➤ FAQ</li> </ul> </li> </ul>
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